



MUHAMMAD HUSSAIN

PERSONAL PROFILE

Kindly.
Google: "Muhammad Husayn Ace"

SPEAKING ENGAGEMENTS

- Are Great Speakers born? - Comm Talk @ CUST
- 5 Days Trainings at APTECH
- CRM Applications at Institute of Business Management
- Keynote Speaker at Digicon Xperia 3.0

AWARDS & SOCIAL WORK

- Linkedin SSI Rank Top 1%
- Content Creator with 14K professional followers
- Popular with LinkedIn Videos
- Speaker at IoBM Speaker Club
- Deafreach Social Work FESF- PSL Video
- Social Advocacy Community Service 40k investment at Khanewal
- Travelled Karachi to Kashmir

CONTACT INFORMATION

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 DHA Phase II, Islamabad, Federal Capital Territory,
 Pakistan

EMPLOYMENT HISTORY

IT MSP Service Delivery Quattris Global Ltd - 07/2020 TILL PRESENT

I catered to recruitment, interviews, negotiations & compensations with IT Network Engineers, Electricians & others. On daily tasks & project rollouts, Tasks included client servicing. My language skills were an asset. I was also vetting Engineers for local languages of English, French & Arabic. We have thousands of Engineer & partner vendors internationally. Our coverage focused & was not limited to APAC, Europe, EMEA, & the Americas

People Operations Manager Awan Technologies LLP 9/19 - 7/20

- AwanTech was a startup, we built it from scratch from name, logo, location & recruited employees and built a team
- Training, Learning & Development
- Job Postings, Screenings & Interviews for over 300 applicants

Trainer- Entrepreneur- Counselor Academic Career Excellence- May '17-Today

- Planned & Conducted Training Need Analysis
- Designed, developed & managed training materials
- Delivered & measured effectiveness of training programs.
- HR & Communication skills based training.for young professionals.

Recruitment & Lead Trainer One Call BPO- Jan '19- Oct '19

- Weekly Job Postings online & platforms, Interviews & Hiring
- Accent, Sales, Communications & Soft Skills Trainings
- Monitoring Quality & Assurance on Call fot about 30 agents
- Designed & Set up Q/A SOP
- Feedback Sessions and Refresher training for existing employees

Square Trade Inbound Sales Specialist Ibex Global Pakistan- Aug'18 to Dec'18

- Assist customers in inquiries, registrations and purchases.
- Claims Support, and Customer Success
- Collaborate with partners like Amazon, Walmart & Costco
- Inform and educate clients about warranty coverage & exclusions
- Handle cancellations with care, saving all sales possible - Sales Retention
- Utilizing key tool Salesforce Lightning Experience

TRAINING CONTENT

- Sales Management
- Business Communications & Soft Skills
- Digital Marketing
- Accent Training
- Personal Branding
- Microsoft Dynamics 365
- Strategic Job Search
- Salesforce Lightning Experience

ACADEMIC HISTORY

Capital University of Science and Technology
 MBA HRM - Merit Scholarship 2019-2021
 Jinnah Merit Scholarship - 3.5 CGPA

Institute of Business Management - Karachi
 BBA (Hons) Class of 2018

CERTIFICATIONS

- Personal Branding by University of Virginia
- Online Marketing Fundamentals by Google
- Make Recruiters Come to You - LinkedIn Learning
- Master Soft Skills via LinkedIn Learning

LANGUAGES

- Arabic - Elementary
- English- IELTS 7.0- IGCSE Eng Grade One Aural
- French- Basic
- Punjabi- Elementary
- Urdu - Native